## Message Text

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NEA/RA:DMORRISON

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E.O. 11652: N/A

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TAGS: BEXP, XD

SUBJECT: INVITATIONS AND TENTATIVE AGENDA FOR NESA ECONOMIC AND COMMERCIAL OFFICERS CONFERENCE, APRIL 10-13, NEW DELHI, INDIA

1. STATE/COMMERCE WISH TO EXTEND INVITATIONS TO FOLLOWING

POSTS/OFFICERS TO ATTEND NEW DELHI ECONOMIC AND COMMERCIAL

CONFERENCE: KABUL-C.L. FLOYD, L.C. THOMPSON; DACCA-P.C. WILCOX; BOMBAY-J.J. SULLIVAN; CALCUTTA-P.J.LYDON; MADRAS-J.M. BENSKY; KATHMANDU-S.R. PEALE; ISLAMABAD-L.J. KENNON, T.F. OPILA; KARACHI-R.E. ROSSELOT, G.D. DEVIGHT; LAHORE-J.M. GIBNEY; COLOMBO-J.P. SPILLANE; NEW DELHI-N.H. BELLOCCHI, E.W.M. BRYANT, L.R. JACKSON. IF INDICATED OFFICERS NOT AVAILABLE, PLEASE IDENTIFY POST NOMINEE.

2. TENTATIVE AGENDA FOLLOWS AND IS NOT REPEAT NOT TO BE CONSIDERED FINAL. POST SUGGESTIONS OF AREA WIDE INTEREST ARE COVERED IN AGENDA. WILL INCLUDE OTHER RECOMMENDATIONS AS SCHEDULE TIME PERMITS.

MONDAY

1830-2000 RECEPTION HOSTED BY AMBASSADOR

TUESDAY

0815-0830 CO-CHAIRPERSON L. K. GODLEY CALLS MEETING TO

ORDER, CHAIRPERSON'S WELCOME/ADMINISTRATIVE ANNOUNCEMENTS

0830-0845 -- AMBASSADOR'S WELCOMING REMARKS

 $0845\text{-}0915\,$  --U.S. POLITICAL AND ECONOMIC RELATIONS WITH SOUTH ASIA

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0915-0930 -- DISCUSSION

0930-1000 -- REVIEW OF U.S. ECONOMY, LEGISLATIVE INITIATIVES, POLICY ON QUESTIONABLE PAYMENTS - L. K. GODLEY, DEPUTY ASSISTANT SECRETARY FOR ADMINISTRATIVE AND LEGISLATIVE POLICY, INDUSTRY AND TRADE ADMINISTRATION, U.S. DEPARTMENT OF COMMERCE

1000-1030 -- DISCUSSION

1030-1100 -- BREAK - GROUP PHOTO

1100-1130 -- INTERNATIONAL ECONOMIC CHALLENGES, J. W. BILLER, DEPUTY ASSISTANT SECRETARY FOR TELECOMMUNI-CATIONS AND COMMERCIAL AFFAIRS, U.S. DEPARTMENT OF STATE

1130-1200 -- DISCUSSION

1200-1330 -- LUNCH

1330-1430 -- PRESENTATION ON EXPORT STIMULATION PROGRAMS

1430-1530 -- WORKSHOPS ON EXPORT STIMULATION PROGRAMS:

1) EXPORT INFORMATION PROGRAMS - WORLD TRADERS DATA REPORTS, FOREIGN TRADERS INDEX, AGENT/DISTRIBUTOR SERVICE, TRADE INQUIRIES AND DISPUTES, EXPORTER/AGENT INFORMATION SYSTEM

2) SELLING U.S. PRODUCTS AND SERVICES - MAJOR PROJECTS, TRADE OPPORTUNITIES PROGRAM, FOREIGN BUYERS PROGRAM, MAJOR PRODUCTS/INVESTMENT OPPORTUNITIES

1530-1600 -- BREAK

1600-1630 -- REPORTS FROM WORKSHOPS ON EXPORT STIMULATION PROGRAMS/DISCUSSION

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1630-1700 -- PRESENTATION ON TRADE BARRIERS TO U.S. PRODUCTS

- TARIFFS
- NON-TARIFF BARRIERS

1700-1715 -- DISCUSSION

1715-1730 -- DISCUSSION OF ASSIGNMENT ON POST INITIATIVES TO IMPROVE TRADE PROGRAMS - (FOR PRESENTATION ON THURSDAY)

WEDNESDAY, APRIL 12, 1978

0825-0830 -- CO-CHAIRPERSON J. W. BILLER CALLS MEETING TO ORDER/ADMINISTRATIVE ANNOUNCEMENTS

0830-0915 - IMPACT OF TRILATERAL ARRANGEMENTS AAND THIRD COUNTRY COMPETITION ON U.S. TRADE

- TRILATERAL BUSINESS VENTURES
- MIXING OF AID AND EXPORT FINANCING

0915-0945 -- "FSO/DISTRICT OFFICE TRADE SPECIALISTS: SAME JOB, DIFFERENT PERSPECTIVE" - J. R. DEPAULO, DEPUTY ASSISTANT SECRETARY FOR FIELD OPERATIONS, U.S. DEPARTMENT OF COMMERCE

0945-1015 -- DISCUSSION

1015-1045 -- BREAK

1045-1130 -- PRESENTATION ON U.S. TRADE POLICY - GSP, MTN, BILATERAL TRADE POLICY, U.S. PROTECTIONIST MEASURES/ ATMOSPHERE LIMITED OFFICIAL USE

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1130-1200 -- DISCUSSION

1200-1330 -- LUNCH

1330-1430 -- PRESENTATION ON NEW TRADE PROMOTION PROGRAMS AND OBJECTIVES

1430-1530 -- WORKSHOPS ON TRADE PROMOTION PROGRAMS

- 1) EXHIBIT AND NON-EXHIBIT ACTION PROGRAMS
- 2) INFORMATION PROGRAMS

1530-1600 -- BREAK

 $1600\text{-}1630\,$  -- REPORTS FROM WORKSHOPS ON TRADE PROMOTION PROGRAMS

1630-1730 -- PRESENTATION ON RESEARCH ACTIVITIES AND PROJECTED PROGRAMS IN SOUTH ASIA

THURSDAY, APRIL 13, 1978

0825-0830 -- CO-CHAIRPERSON L, K. GODLEY CALLS MEETING

TO ORDER/ADMINISTRATIVE ANNOUNCEMENTS

0830-0900 -- STATE DEPARTMENT PERSPECTIVE ON THE COMMERCIAL FUNCTION - J. W. BILLER

0900-0930 -- DISCUSSION

0930-1000 -- OPIC INSURANCE, FINANCE AND INVESTMENT PROMOTION PROGRAMS

1000-1015 -- DISCUSSION

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1015-1045 -- BREAK

 $1045\mbox{-}1200$  -- FINANCING INTERNATIONAL TRADE - AID, FCIA, EX-IM BANK, COMMERCIAL BANKING INSTITUTIONS

1200-1330 -- LUNCH

1330-1430 -- NORTH/SOUTH DEVELOPMENTS, INCLUDING TECHNOLOGY TRANSFER

1430-1500 -- COMMERCE'S ACTIVITY IN THE FIELD OF INTERNATIONAL RESOURCE MANAGEMENT

1500-1530 -- DISCUSSION

1530-1600 -- BREAK

1600-1645 -- POST INITIATIVES TO IMPROVE TRADE PROGRAMS

1645-1730 -- CRITIQUE/RECOMMENDATIONS

PLEASE SPECIFY ANY AGENDA SUBJECTS IN WHICH ATTENDING OFFICERS WOULD PREFER TO PARTICIPATE AND SHARE INTERESTS AND EXPERIENCE. RAPPORTEUR, PANEL, AND OTHER ASSIGNMENTS WILL BE MADE AFTER PARTICIPANTS ARE IDENTIFIED.

3. CABLE NOMINATIONS BY MARCH 2, ATTENTION COMMERCE/ITA/ALP/CRS AND EB/OCA/CD. VANCE

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## Message Attributes

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